

**JASDAQ** 7564

**平成21年3月期 第2四半期**  
(2009年3月期 第2四半期)

# **決算説明会 補足資料**

(平成20年4月1日～平成20年9月30日)

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**WORKMAN**

## **株式会社 ワークマン**

TEL:03-3847-8190(IR室)

URL:<http://www.workman.co.jp/>

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	4,041,880	89.9%	47.4%	3,574,287	88.4%	50.4%	3,191,095	89.3%	49.9%	3,156,983	98.9%	48.1%	3,273,600	96.4%	116,616	
	15,873,925	116.9%	45.1%	18,702,203	117.8%	46.6%	20,225,104	108.1%	46.5%	21,056,374	104.1%	46.4%	21,634,900	97.3%	578,525	
	19,915,806	110.2%	45.5%	22,276,491	111.9%	47.2%	23,416,200	105.1%	47.0%	24,213,357	103.4%	46.6%	24,908,500	97.2%	695,142	
	2,096,804	117.6%	43.5%	2,509,379	119.7%	45.9%	2,668,799	106.4%	45.3%	2,733,035	102.4%	44.5%	2,868,160	95.3%	135,124	
	1,195,626	110.1%	46.3%	1,298,778	108.6%	46.9%	1,405,257	108.2%	47.0%	1,476,087	105.0%	47.0%	1,495,520	98.7%	19,432	
	3,292,431	114.8%	44.5%	3,808,158	115.7%	46.3%	4,074,056	107.0%	45.9%	4,209,123	103.3%	45.4%	4,363,680	96.5%	154,556	
	4,041,880	89.9%	47.4%	3,574,287	88.4%	50.4%	3,191,095	89.3%	49.9%	3,156,983	98.9%	48.1%	3,273,600	96.4%	116,616	
	6,971,159	116.6%	46.4%	8,014,112	115.0%	47.4%	8,782,475	109.6%	46.1%	9,800,815	111.6%	47.3%	9,758,460	100.4%	42,355	
	11,013,040	105.2%	46.8%	11,588,400	105.2%	48.3%	11,973,570	103.3%	47.1%	12,957,799	108.2%	47.5%	13,032,060	99.4%	74,260	
	14,305,471	107.2%	46.2%	15,396,559	107.6%	47.8%	16,047,627	104.2%	46.8%	17,166,923	107.0%	46.9%	17,395,740	98.7%	228,816	
	9,584,699	107.1%	46.7%	10,268,134	107.1%	48.0%	10,765,476	104.8%	46.8%	11,783,331	109.5%	47.5%	11,760,880	100.2%	22,451	
	4,720,772	107.5%	45.2%	5,128,424	108.6%	47.2%	5,282,150	103.0%	46.7%	5,383,591	101.9%	45.8%	5,634,860	95.5%	251,268	
	3,408,754	99.5%	49.2%	3,390,132	99.5%	49.9%	3,417,928	100.8%	49.6%	3,522,012	103.0%	48.9%	3,583,990	98.3%	61,977	
	1,312,017	135.4%	37.4%	1,738,292	132.5%	42.8%	1,864,221	107.2%	42.3%	1,861,579	99.9%	40.9%	2,050,870	90.8%	189,290	
	1,663,690	126.1%	38.9%	2,124,924	127.7%	43.5%	2,292,636	107.9%	43.2%	2,316,924	101.1%	42.5%	2,460,650	94.2%	143,725	
	853,693	124.6%	36.3%	1,074,817	125.9%	39.8%	1,195,951	111.3%	40.4%	1,236,633	103.4%	40.2%	1,306,470	94.7%	69,836	
(	41 74			52 53			58 45			60 44			63 85			3 41
(	10,230,852			10,230,852			10,230,852			20,461,704			20,461,704			

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	1,885,466	92.3%	22.1%	1,723,776	91.4%	24.3%	1,467,072	85.1%	22.9%	1,511,352	103.0%	23.0%
	7,323,318	119.5%	20.8%	8,710,623	118.9%	21.7%	9,273,864	106.5%	21.3%	9,743,302	105.1%	21.4%
	9,208,784	112.7%	21.0%	10,434,400	113.3%	22.1%	10,740,936	102.9%	21.5%	11,254,654	104.8%	21.6%
	988,350	121.1%	20.5%	1,174,842	118.9%	21.5%	1,229,765	104.7%	20.9%	1,281,766	104.2%	20.9%
	554,685	109.6%	21.5%	601,615	108.5%	21.7%	670,024	111.4%	22.4%	678,273	101.2%	21.6%
	1,543,035	116.7%	20.8%	1,776,458	115.1%	21.6%	1,899,789	106.9%	21.4%	1,960,040	103.2%	21.1%
	1,885,466	92.3%	22.1%	1,723,776	91.4%	24.3%	1,467,072	85.1%	22.9%	1,511,352	103.0%	23.0%
	3,143,622	121.2%	20.9%	3,542,071	112.7%	20.9%	4,048,757	114.3%	21.3%	4,489,256	110.9%	21.6%
	5,029,088	108.5%	21.4%	5,265,847	104.7%	21.9%	5,515,830	104.7%	21.7%	6,000,609	108.8%	22.0%
	6,572,124	110.3%	21.2%	7,042,306	107.2%	21.8%	7,415,619	105.3%	21.6%	7,960,649	107.3%	21.8%
	4,367,245	110.4%	21.3%	4,646,186	106.4%	21.7%	4,975,429	107.1%	21.6%	5,456,775	109.7%	22.0%
	2,204,878	110.1%	21.1%	2,396,119	108.7%	22.1%	2,440,190	101.8%	21.6%	2,503,874	102.6%	21.3%
	1,696,870	101.0%	24.5%	1,698,315	100.1%	25.0%	1,710,663	100.7%	24.8%	1,762,745	103.0%	24.5%
	508,008	157.1%	14.5%	697,804	137.4%	17.2%	729,526	104.5%	16.6%	741,128	101.6%	16.3%
	679,491	133.3%	15.9%	889,982	131.0%	18.2%	944,747	106.2%	17.8%	952,475	100.8%	17.5%
	341,696	130.9%	14.5%	432,746	126.6%	16.0%	463,946	107.2%	15.7%	498,143	107.4%	16.2%

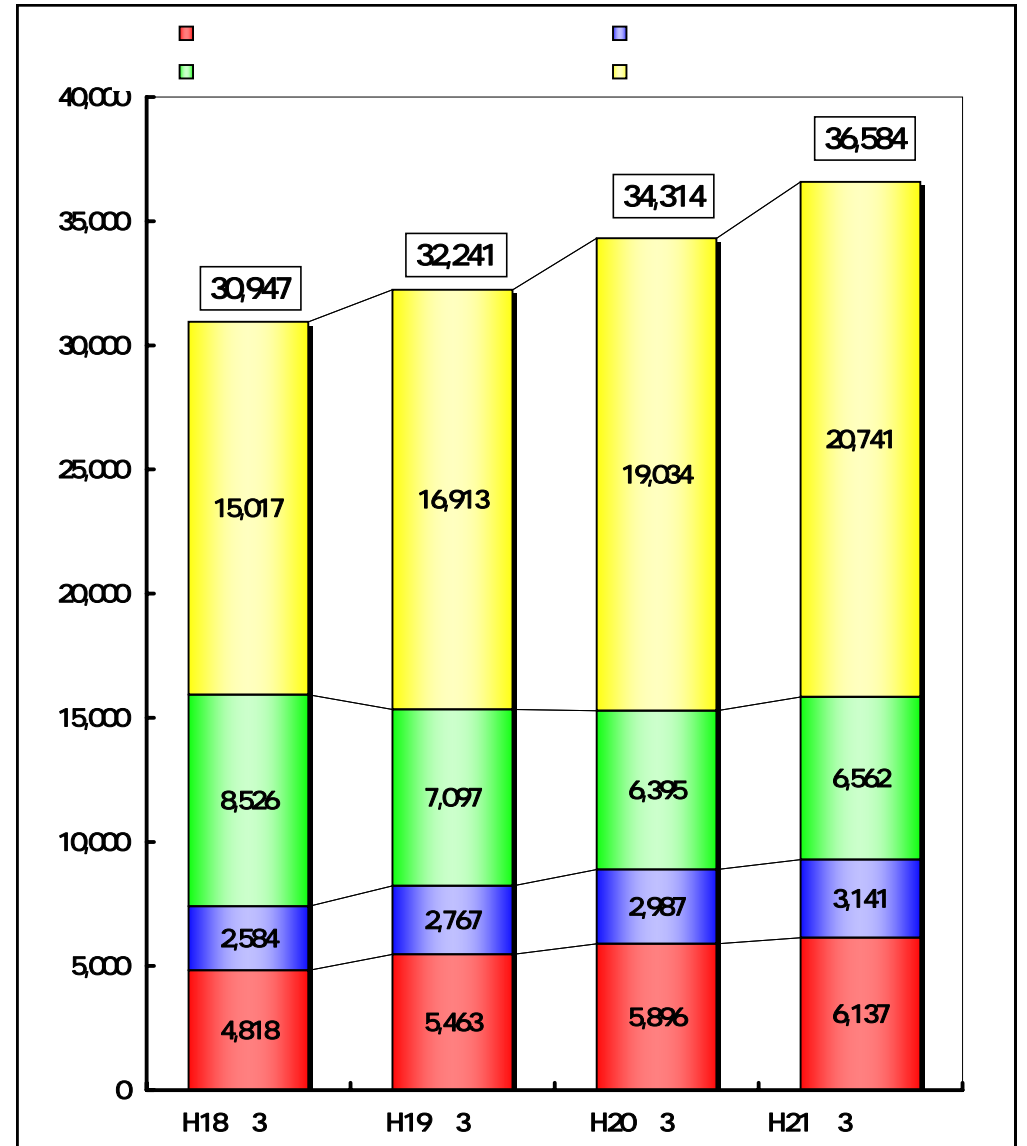
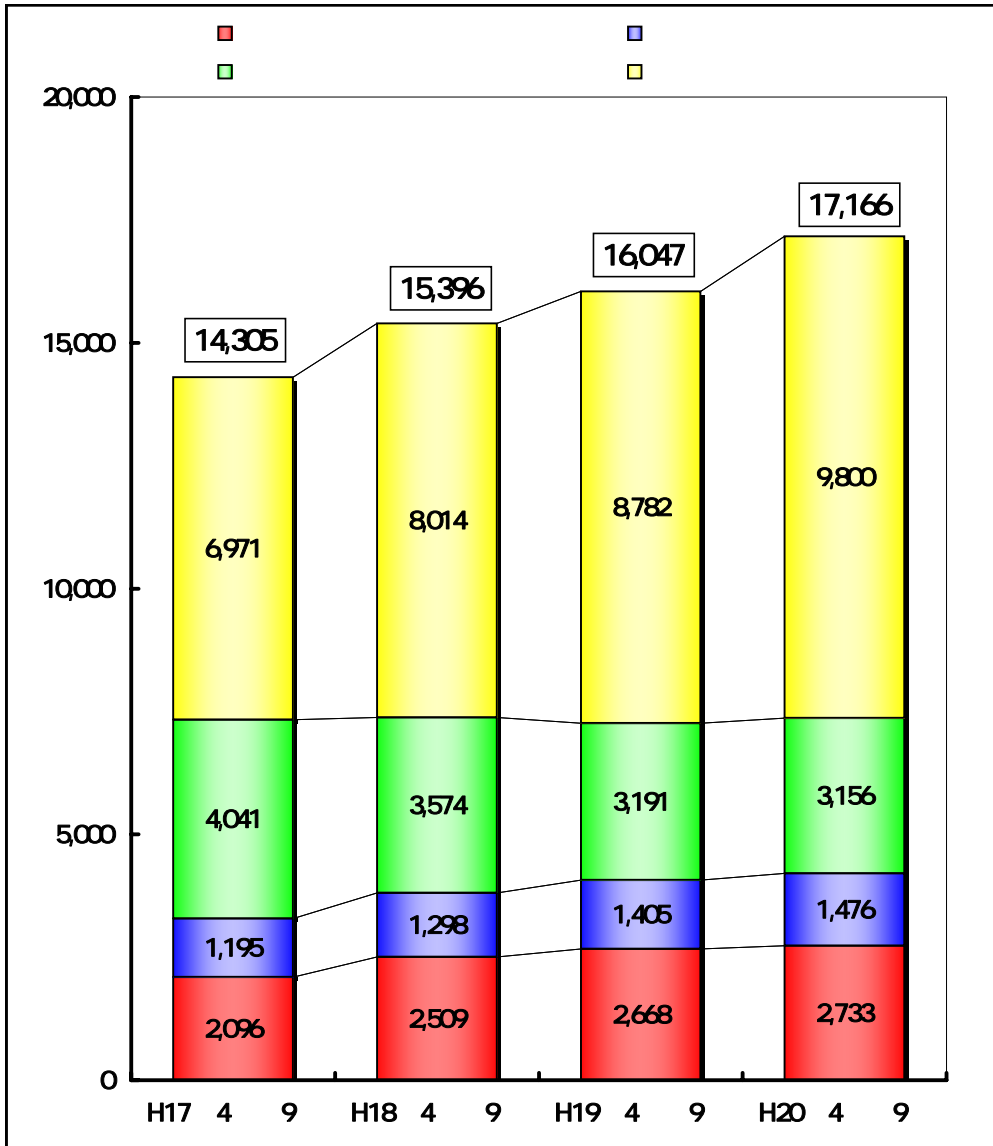
	18 3		19 3		20 3		21 3				
	8,526,374	93.4%	7,097,626	83.2%	6,395,192	90.1%	6,562,830	102.6%	7,039,700	93.2%	476,870
	35,234,340	117.1%	40,119,565	113.9%	43,465,312	108.3%	45,427,410	104.5%	45,812,300	99.2%	384,890
	43,760,714	111.6%	47,217,191	107.9%	49,860,505	105.6%	51,990,240	104.3%	52,852,000	98.4%	861,760
	4,818,972	118.5%	5,463,472	113.4%	5,896,865	107.9%	6,137,730	104.1%	6,219,340	98.7%	81,610
	2,584,478	113.2%	2,767,397	107.1%	2,987,348	107.9%	3,141,870	105.2%	3,186,070	98.6%	44,200
	7,403,450	116.6%	8,230,870	111.2%	8,884,213	107.9%	9,279,600	104.5%	9,405,410	98.7%	125,810
	8,526,374	93.4%	7,097,626	83.2%	6,395,192	90.1%	6,562,830	102.6%	7,039,700	93.2%	476,870
	15,017,634	115.4%	16,913,128	112.6%	19,034,619	112.5%	20,741,980	109.0%	20,597,410	100.7%	144,570
	23,544,008	106.3%	24,010,754	102.0%	25,429,811	105.9%	27,304,810	107.4%	27,637,110	98.8%	332,300
	30,947,459	108.6%	32,241,625	104.2%	34,314,025	106.4%	36,584,410	106.6%	37,042,520	98.8%	458,110
	20,508,873	107.7%	21,384,837	104.3%	23,011,713	107.6%	24,828,140	107.9%	24,936,170	99.6%	108,030
	10,438,586	110.4%	10,856,787	104.0%	11,302,311	104.1%	11,756,270	104.0%	12,106,350	97.1%	350,080
	6,926,107	101.8%	6,794,817	98.1%	6,897,195	101.5%	7,207,470	104.5%	7,282,650	99.0%	75,180
	3,512,478	132.6%	4,061,970	115.6%	4,405,116	108.4%	4,548,800	103.3%	4,823,700	94.3%	274,900
	4,278,354	126.7%	4,881,186	114.1%	5,300,940	108.6%	5,451,060	102.8%	5,675,000	96.1%	223,940
	2,353,746	125.3%	2,698,709	114.7%	2,962,465	109.8%	3,075,650	103.8%	3,192,240	96.3%	116,590
(	112 68		131 89		144 78		150 32		156 01		5 69
(	22 50		26 50		37 00		37 00		37 00		
	200%		201%		25.6%		24.6%		23.7%		0.9%
(	10,230,852		10,230,852		20,461,704		20,461,704		20,461,704		
(	464,125		489,360		546,943		551,000		542,000		9,000
	452,263		672,351		923,824		425,000		270,000		155,000

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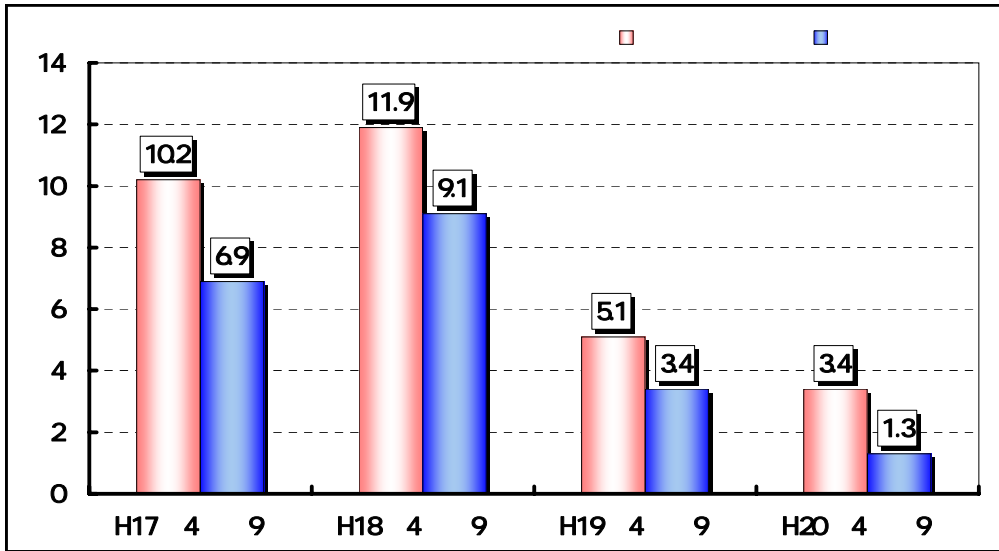
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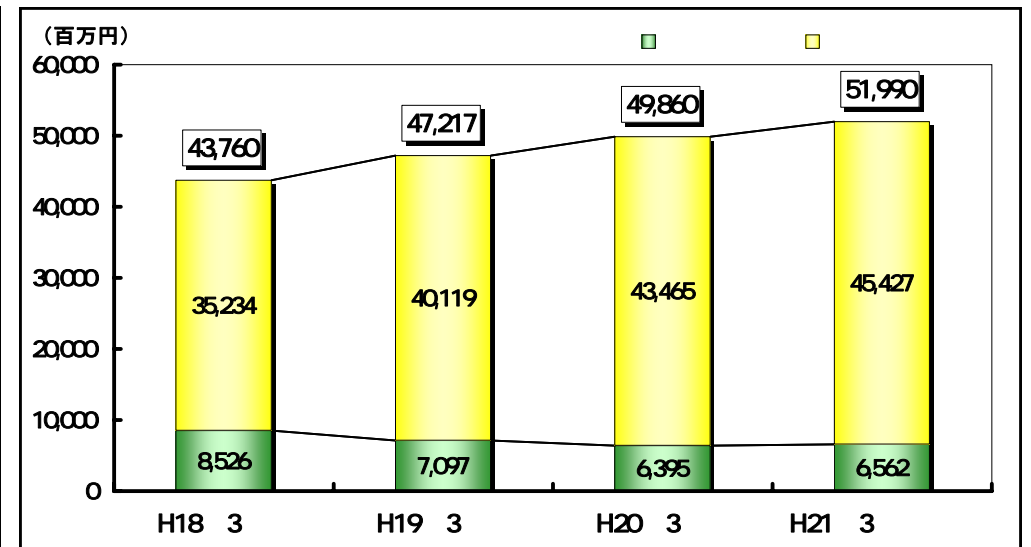
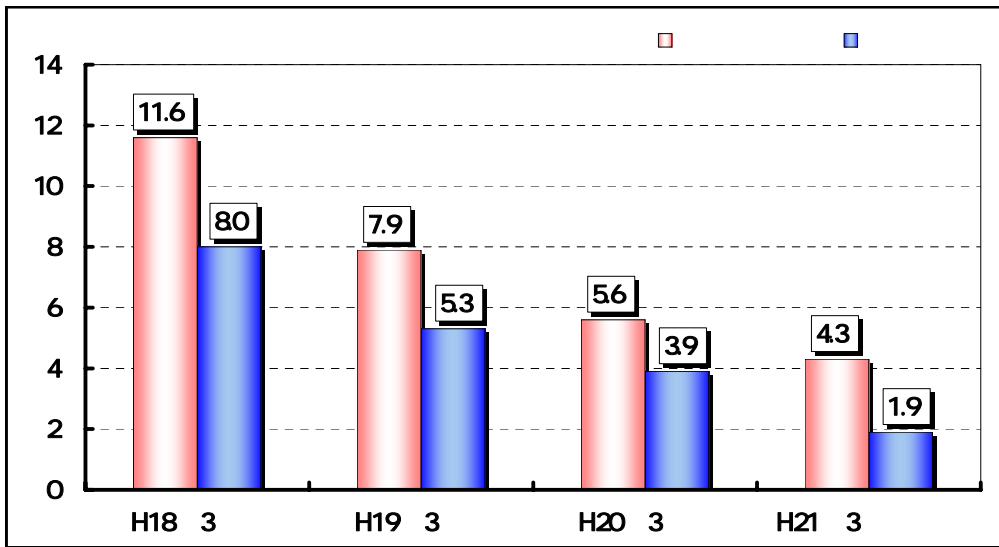
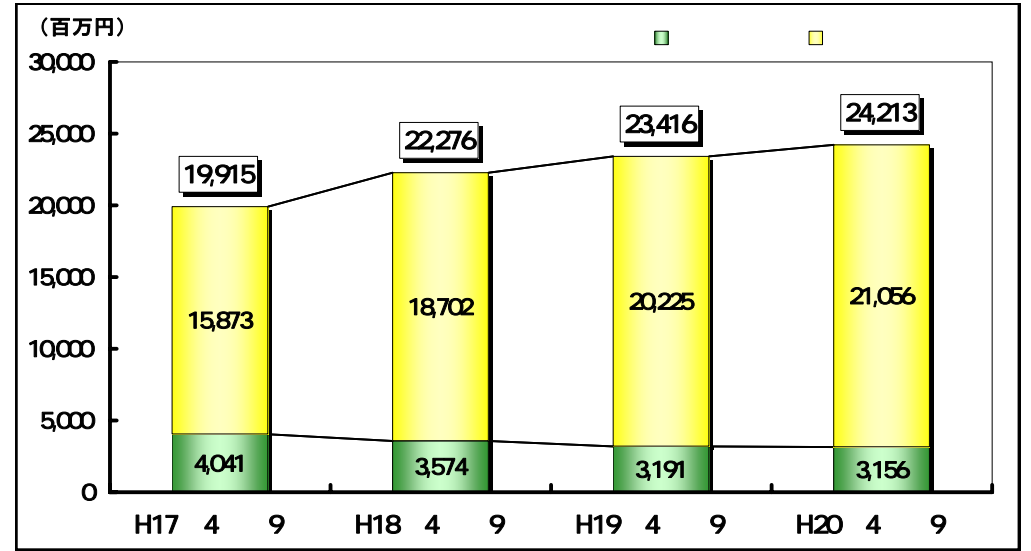
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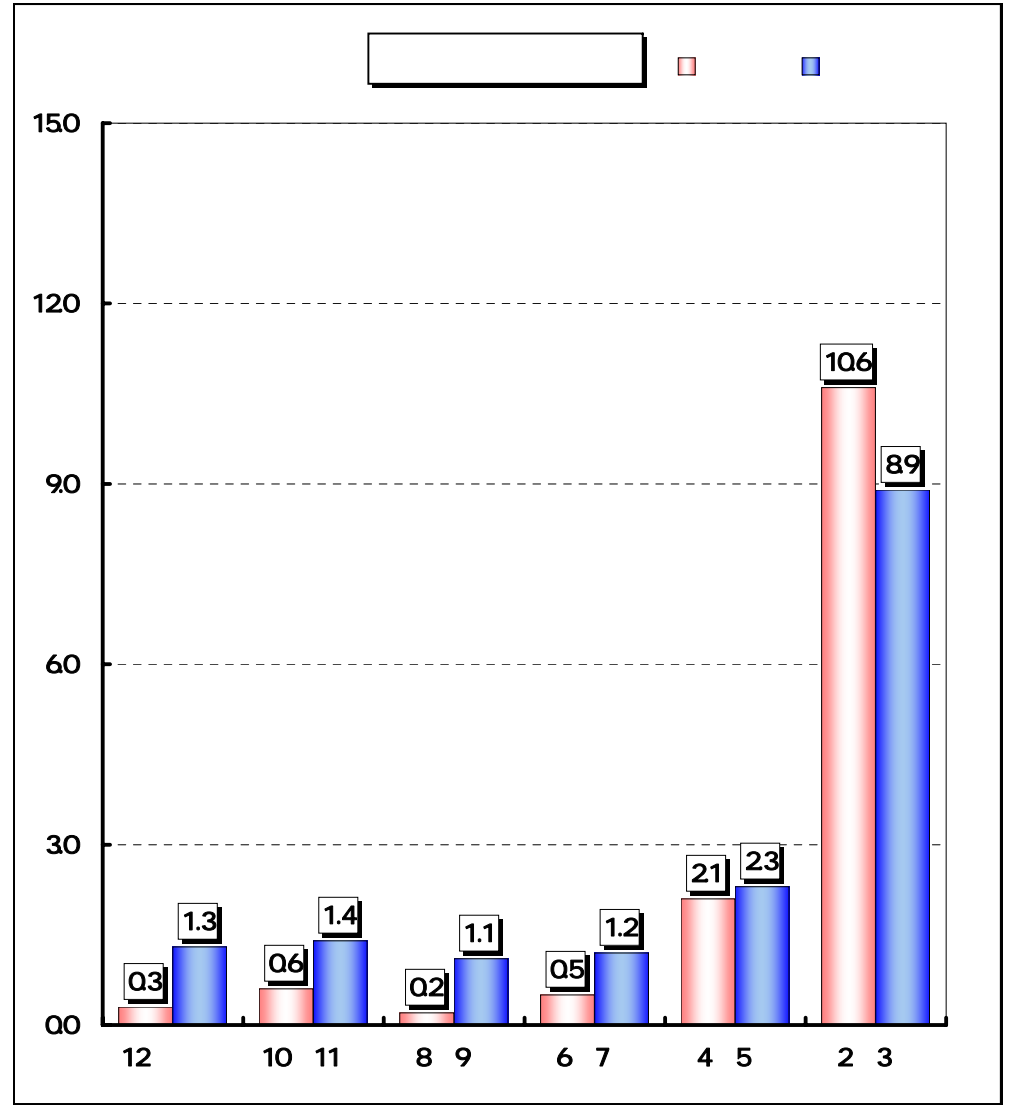
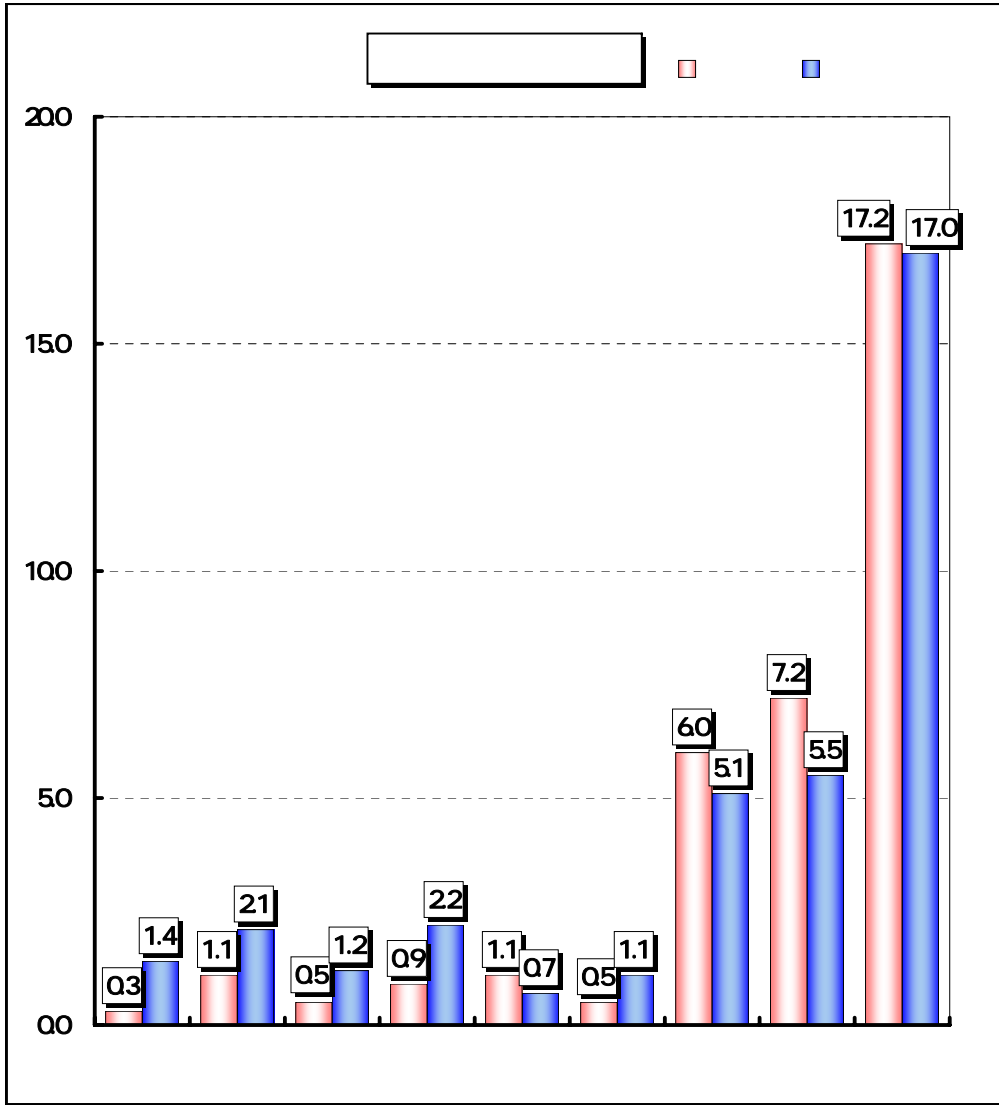
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	4	5	6	7	8	9	10	11	12	1	2	3	
	399	403	404	403	403	407	418	417	420	421	420	420	411
	132	130	132	131	128	132	118	117	116	118	123	127	125
	18	17	17	21	23	22	24	28	27	26	24	23	23
	549	550	553	555	554	561	560	562	563	565	567	570	559
	727	733	731	726	727	725	746	742	746	745	741	737	735

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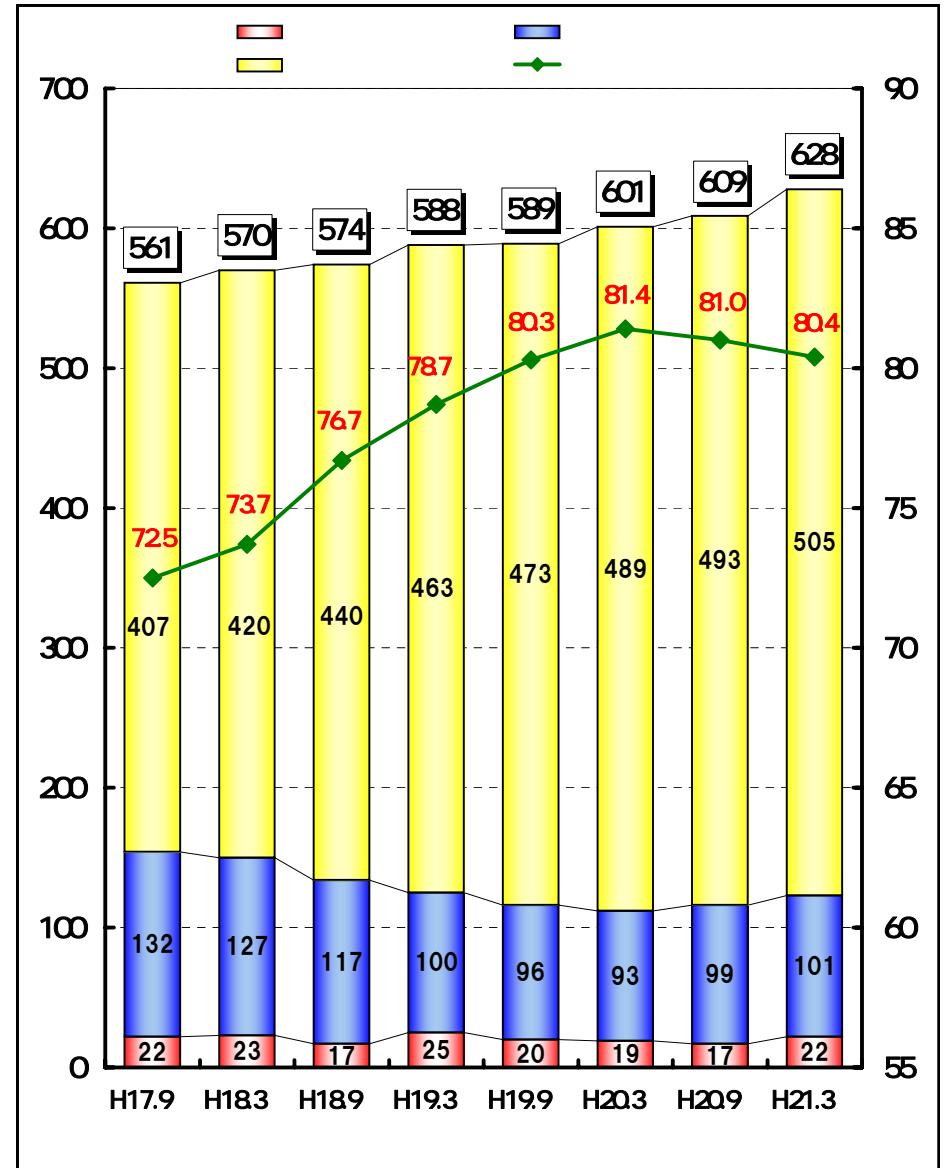
	4	5	6	7	8	9	10	11	12	1	2	3	
	443	444	442	441	441	440	462	463	463	463	464	463	452
	107	107	109	110	110	117	93	93	95	95	98	100	103
	20	19	19	21	21	17	21	21	22	22	20	25	21
	570	570	570	572	572	574	576	577	580	580	582	588	576
	77.7	77.9	77.5	77.1	77.1	76.7	80.2	80.2	79.8	79.8	79.7	78.7	78.5

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	4	5	6	7	8	9	10	11	12	1	2	3	
	469	469	473	471	470	473	488	487	487	487	487	489	479
	94	94	93	94	92	96	85	85	87	88	90	93	91
	24	24	20	22	22	20	16	18	19	18	17	19	20
	587	587	586	587	584	589	589	590	593	593	594	601	590
	79.9	79.9	80.7	80.2	80.5	80.3	82.9	82.5	82.1	82.1	82.0	81.4	81.2

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	4	5	6	7	8	9	10	11	12	1	2	3	
	494	493	492	490	490	493	503						494
	93	95	98	97	99	99	90						96
	17	18	14	17	15	17	18						17
	604	606	604	604	604	609	611						606
	81.8	81.4	81.5	81.1	81.1	81.0	82.3						81.4



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	17 4 9			18 4 9			19 4 9			20 4 9		
	1,816	9.1%	111.4%	1,956	8.8%	107.7%	2,085	8.9%	106.6%	2,151	8.9%	103.2%
	1,852	9.3%	115.6%	2,152	9.7%	116.2%	2,230	9.5%	103.6%	2,376	9.8%	106.5%
	6,576	33.0%	108.3%	7,139	32.0%	108.6%	7,409	31.7%	103.8%	7,395	30.5%	99.8%
	3,838	19.3%	108.1%	4,335	19.5%	112.9%	4,687	20.0%	108.1%	4,945	20.4%	105.5%
	4,829	24.3%	112.8%	5,666	25.4%	117.3%	5,978	25.5%	105.5%	6,340	26.2%	106.1%
	1,001	5.0%	106.9%	1,024	4.6%	102.3%	1,025	4.4%	100.0%	1,003	4.2%	97.9%
	19,915	100.0%	110.2%	22,276	100.0%	111.9%	23,416	100.0%	105.1%	24,213	100.0%	103.4%

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	17 7 9			18 7 9			19 7 9			20 7 9		
	846	9.2%	110.9%	936	9.0%	110.7%	987	9.2%	105.4%	1,038	9.2%	105.1%
	808	8.8%	118.0%	983	9.4%	121.6%	971	9.0%	98.8%	1,116	9.9%	115.0%
	2,885	31.3%	110.7%	3,171	30.4%	109.9%	3,155	29.4%	99.5%	3,282	29.2%	104.0%
	1,860	20.2%	108.6%	2,134	20.5%	114.7%	2,283	21.3%	107.0%	2,391	21.3%	104.8%
	2,342	25.4%	117.1%	2,737	26.2%	116.9%	2,890	26.9%	105.6%	2,974	26.4%	102.9%
	465	5.1%	115.1%	470	4.5%	101.3%	453	4.2%	96.3%	450	4.0%	99.4%
	9,208	100.0%	112.7%	10,434	100.0%	113.3%	10,740	100.0%	102.9%	11,254	100.0%	104.8%

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	17 4 9			18 4 9			19 4 9			20 4 9		
	1,447	9.1%	118.3%	1,641	8.8%	113.4%	1,798	8.9%	109.6%	1,874	8.9%	104.2%
	1,464	9.2%	122.2%	1,798	9.6%	122.8%	1,923	9.5%	106.9%	2,055	9.8%	106.8%
	5,343	33.7%	114.7%	6,082	32.5%	113.8%	6,479	32.0%	106.5%	6,511	30.9%	100.5%
	3,062	19.3%	115.3%	3,652	19.5%	119.3%	4,060	20.1%	111.2%	4,310	20.5%	106.2%
	3,822	24.1%	120.3%	4,742	25.4%	124.1%	5,163	25.5%	108.9%	5,519	26.2%	106.9%
	733	4.6%	110.0%	783	4.2%	106.8%	799	4.0%	102.0%	785	3.7%	98.3%
	15,873	100.0%	116.9%	18,702	100.0%	117.8%	20,225	100.0%	108.1%	21,056	100.0%	104.1%

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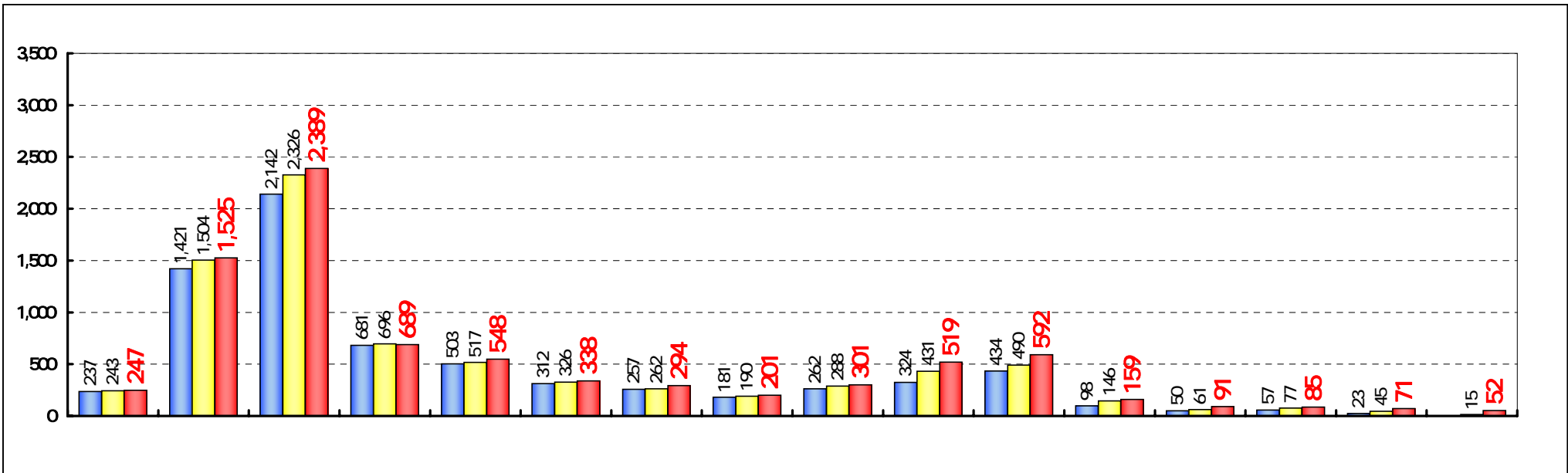
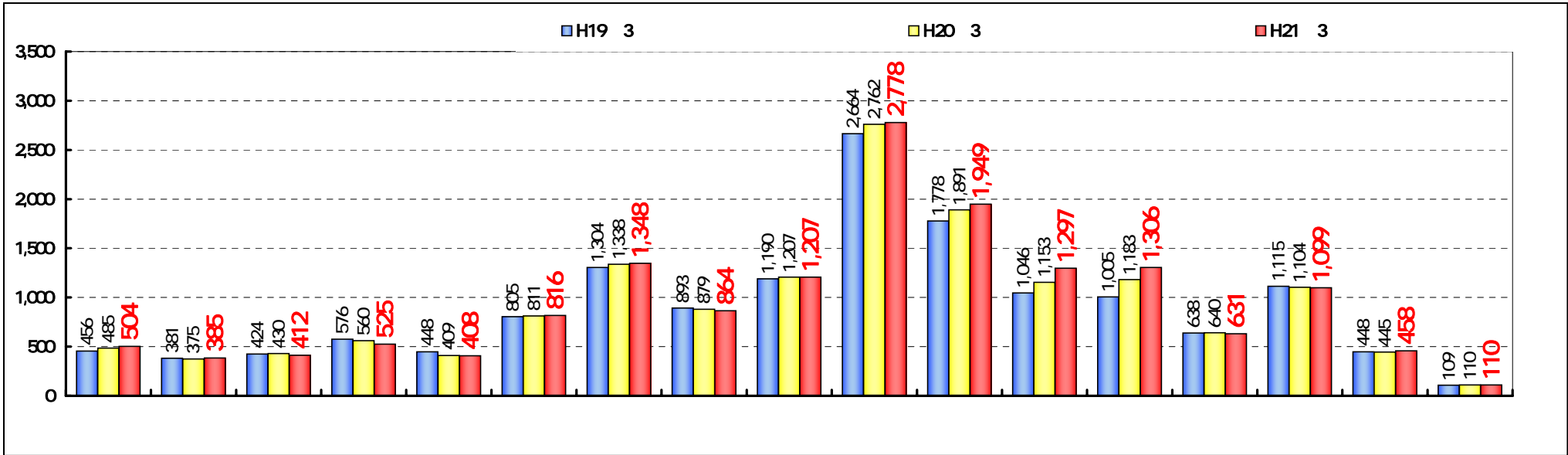
	17 7 9			18 7 9			19 7 9			20 7 9		
	671	9.2%	117.3%	780	9.0%	116.2%	850	9.2%	108.9%	899	9.2%	105.8%
	638	8.7%	125.1%	818	9.4%	128.0%	837	9.0%	102.4%	962	9.9%	114.9%
	2,348	32.1%	117.2%	2,689	30.9%	114.5%	2,761	29.8%	102.7%	2,876	29.5%	104.2%
	1,481	20.2%	115.7%	1,789	20.5%	120.8%	1,978	21.3%	110.6%	2,076	21.3%	104.9%
	1,848	25.2%	125.1%	2,279	26.2%	123.3%	2,497	26.9%	109.5%	2,577	26.5%	103.2%
	334	4.6%	117.3%	353	4.0%	105.7%	348	3.8%	98.6%	350	3.6%	100.6%
	7,323	100.0%	119.5%	8,710	100.0%	118.9%	9,273	100.0%	106.5%	9,743	100.0%	105.1%

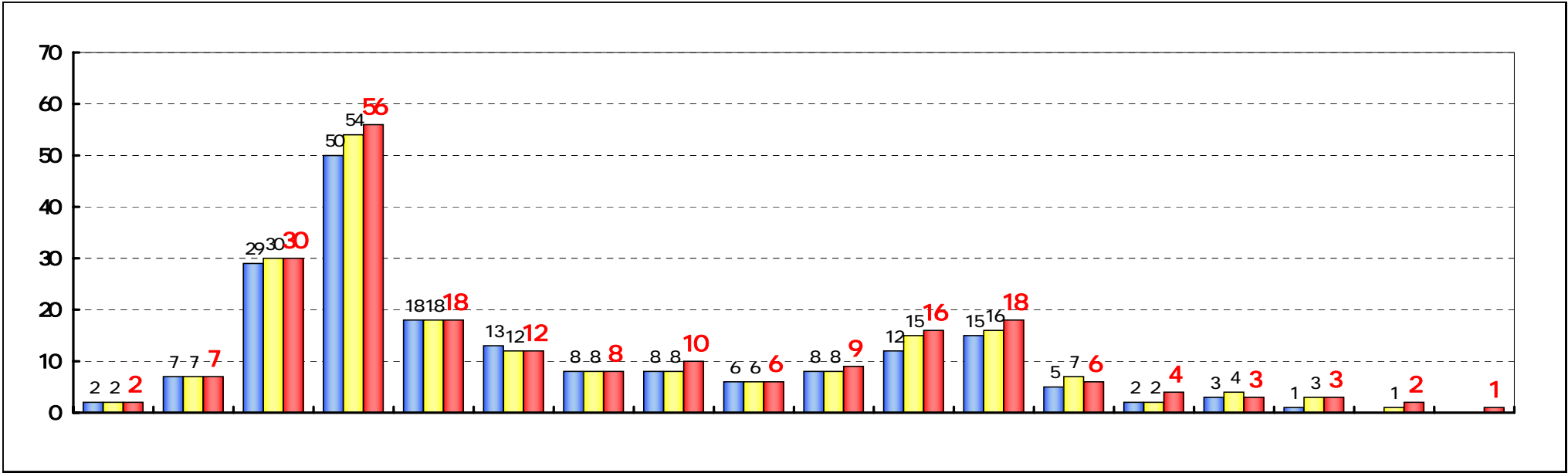
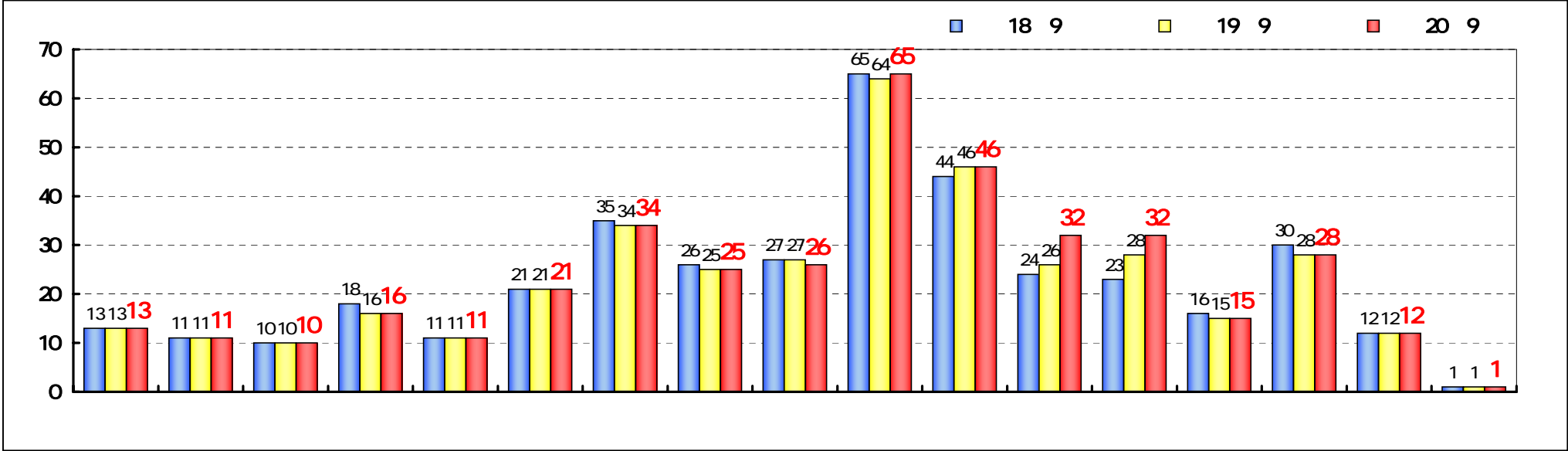
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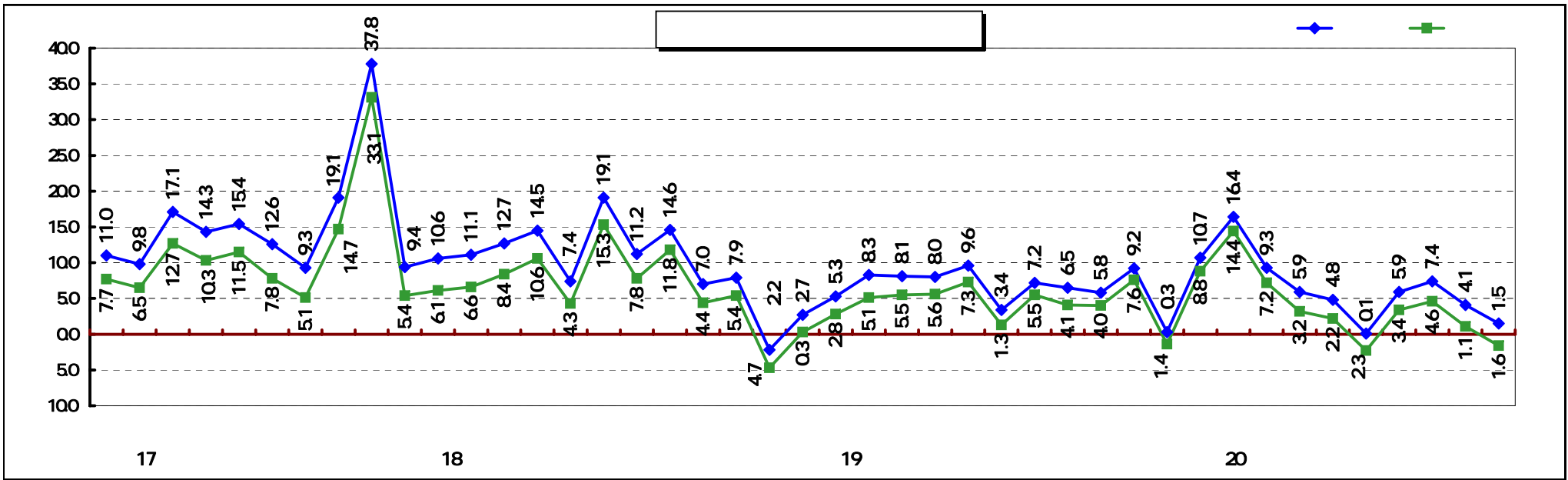
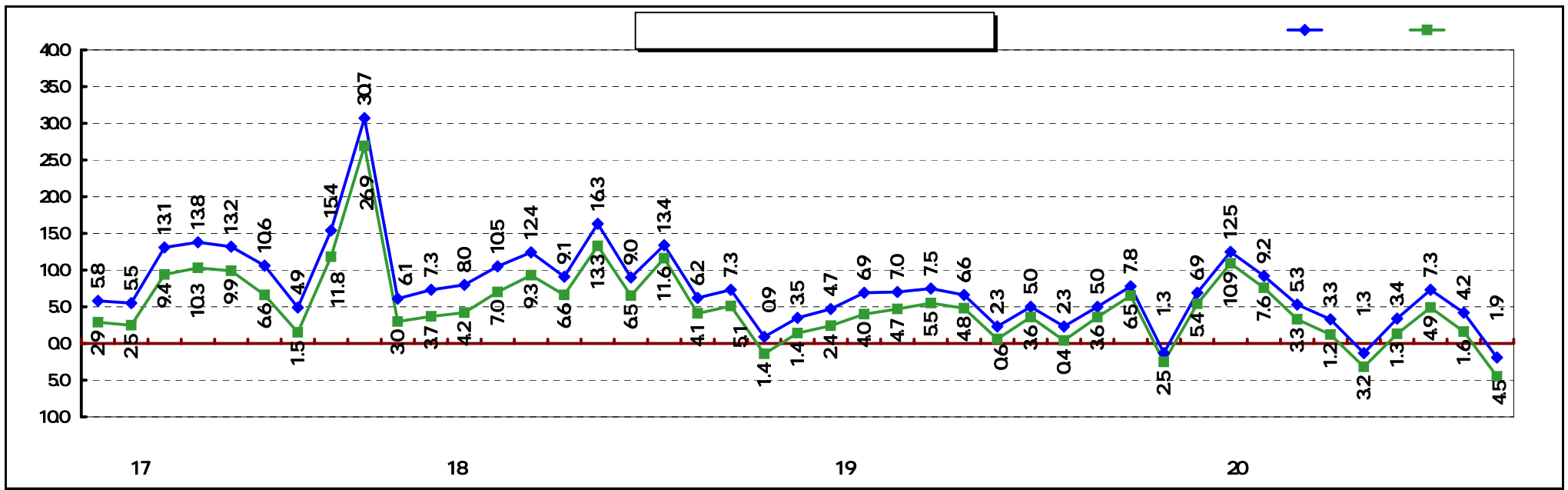
	17 4 9			18 4 9			19 4 9			20 4 9		
	369	9.2%	90.5%	315	8.8%	85.4%	286	9.0%	90.9%	277	8.8%	96.8%
	387	9.6%	96.0%	354	9.9%	91.4%	307	9.6%	86.8%	321	10.2%	104.6%
	1,233	30.5%	87.2%	1,056	29.6%	85.7%	929	29.2%	88.0%	884	28.0%	95.1%
	776	19.2%	86.7%	682	19.1%	87.9%	626	19.6%	91.9%	634	20.1%	101.2%
	1,006	24.9%	91.2%	924	25.9%	91.8%	814	25.5%	88.1%	820	26.0%	100.8%
	268	6.6%	99.3%	241	6.7%	89.9%	226	7.1%	93.6%	218	6.9%	96.6%
	4,041	100.0%	89.9%	3,574	100.0%	88.4%	3,191	100.0%	89.3%	3,156	100.0%	98.9%

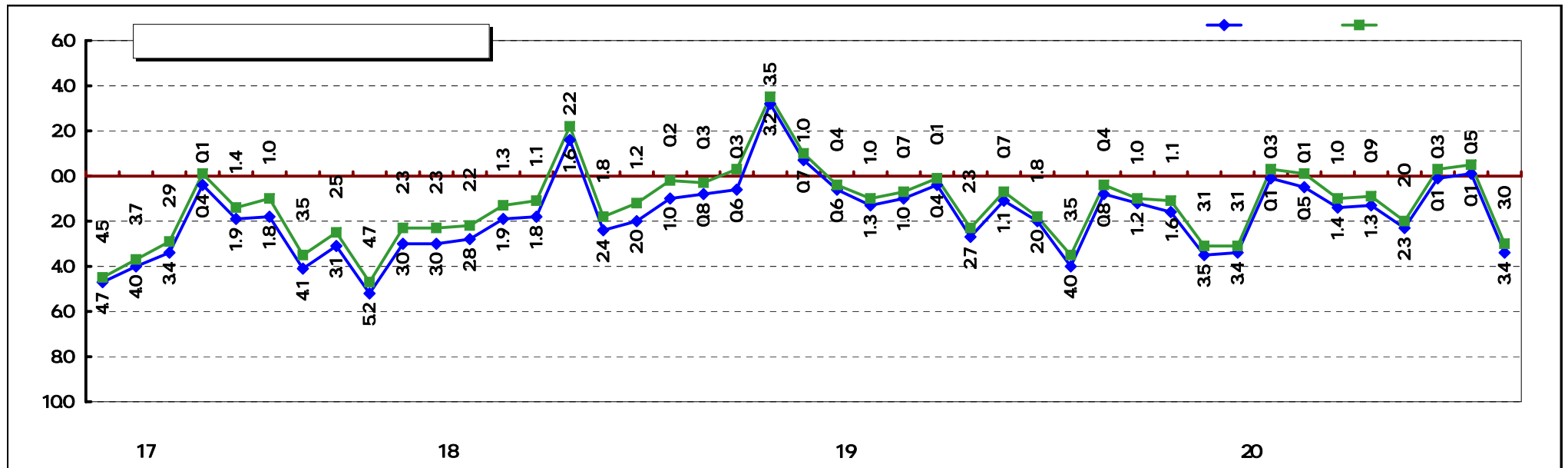
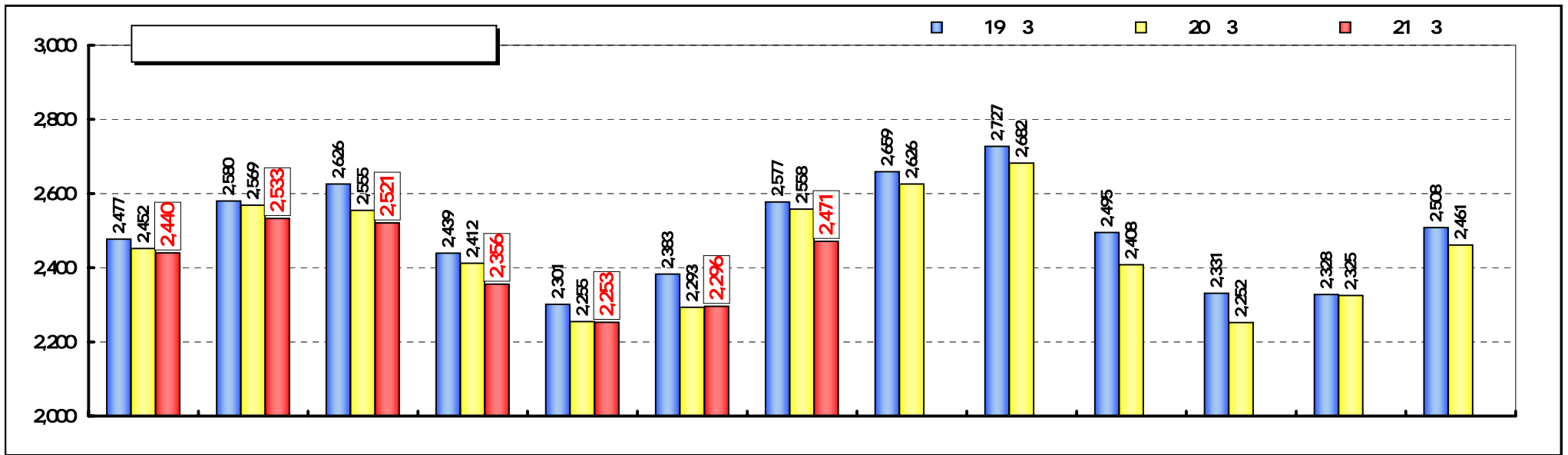
7 1 9 30

	17 7 9			18 7 9			19 7 9			20 7 9		
	174	9.3%	91.8%	156	9.1%	89.4%	137	9.4%	87.7%	138	9.2%	100.9%
	169	9.0%	97.5%	165	9.6%	97.4%	133	9.1%	81.1%	154	10.2%	115.4%
	537	28.5%	88.9%	482	28.0%	89.8%	393	26.9%	81.6%	406	26.9%	103.3%
	379	20.1%	87.6%	344	20.0%	91.0%	304	20.7%	88.2%	314	20.8%	103.5%
	493	26.2%	94.6%	457	26.5%	92.7%	393	26.8%	85.9%	396	26.3%	100.9%
	130	6.9%	109.6%	117	6.8%	89.8%	104	7.1%	89.4%	99	6.6%	95.5%
	1,885	100.0%	92.3%	1,723	100.0%	91.4%	1,467	100.0%	85.1%	1,511	100.0%	103.0%









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	17 4 9			18 4 9			19 4 9			20 4 9			
	369,613	139,288	37.7%	315,496	124,057	39.3%	286,715	114,141	39.8%	277,584	110,520	39.8%	0.0%
	387,603	143,676	37.1%	354,231	136,806	38.6%	307,439	122,787	39.9%	321,573	130,169	40.5%	0.6%
	1,233,365	443,191	35.9%	1,056,861	401,792	38.0%	929,870	368,715	39.7%	884,392	342,963	38.8%	0.9%
	776,195	280,914	36.2%	682,102	258,953	38.0%	626,521	247,742	39.5%	634,287	245,355	38.7%	0.8%
	1,006,603	347,667	34.5%	924,165	332,421	36.0%	814,506	288,142	35.4%	820,853	282,702	34.4%	1.0%
	268,498	73,601	27.4%	241,430	66,234	27.4%	226,041	66,565	29.4%	218,291	62,756	28.7%	0.7%
	4,041,880	1,428,340	35.3%	3,574,287	1,320,265	36.9%	3,191,095	1,208,093	37.9%	3,156,983	1,174,467	37.2%	0.7%

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	17 7 9			18 7 9			19 7 9			20 7 9			
	174,845	65,138	37.3%	156,288	60,590	38.8%	137,124	54,185	39.5%	138,417	54,690	39.5%	0.0%
	169,750	64,103	37.8%	165,313	63,112	38.2%	133,991	53,821	40.2%	154,579	62,286	40.3%	0.1%
	537,480	192,335	35.8%	482,413	177,667	36.8%	393,791	150,693	38.3%	406,694	148,976	36.6%	1.7%
	379,050	136,605	36.0%	344,989	128,016	37.1%	304,166	118,866	39.1%	314,858	119,923	38.1%	1.0%
	493,817	169,726	34.4%	457,605	159,457	34.8%	393,290	133,237	33.9%	396,833	129,850	32.7%	1.2%
	130,522	33,934	26.0%	117,166	30,817	26.3%	104,706	29,595	28.3%	99,969	28,106	28.1%	0.2%
	1,885,466	661,843	35.1%	1,723,776	619,661	35.9%	1,467,072	540,400	36.8%	1,511,352	543,834	36.0%	0.8%



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	17 4 9		18 4 9		19 4 9		20 4 9		
( )	696,641	102.0%	726,081	104.2%	750,498	103.4%	763,976	101.8%	13,478
	283,132	100.0%	287,272	101.5%	270,735	94.2%	269,167	99.4%	1,567
	139,981	97.0%	139,599	99.7%	141,878	101.6%	144,344	101.7%	2,465
	296,857	111.3%	353,825	119.2%	383,136	108.3%	414,048	108.1%	30,911
	672,043	91.3%	616,632	91.8%	586,141	95.1%	602,862	102.9%	16,721
	107,232	116.9%	100,718	93.9%	97,060	96.4%	114,006	117.5%	16,946
	555,484	92.6%	519,671	93.6%	485,637	93.5%	503,032	103.6%	17,394
( )	211,795	106.1%	224,582	106.0%	253,319	112.8%	253,217	100.0%	102
	445,584	106.2%	421,748	94.7%	449,520	106.6%	457,356	101.7%	7,835
	3,408,754	99.5%	3,390,132	99.5%	3,417,928	100.8%	3,522,012	103.0%	104,083

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	17 7 9		18 7 9		19 7 9		20 7 9		
( )	347,230	106.7%	359,982	103.7%	365,399	101.5%	389,551	106.6%	24,152
	146,479	123.7%	156,876	107.1%	145,053	92.5%	139,975	96.5%	5,078
	70,530	99.3%	71,058	100.7%	67,634	95.2%	72,632	107.4%	4,998
	144,237	109.3%	174,096	120.7%	187,607	107.8%	204,212	108.9%	16,605
	337,645	91.4%	313,053	92.7%	298,374	95.3%	303,889	101.8%	5,514
	62,758	121.5%	53,681	85.5%	54,879	102.2%	57,087	104.0%	2,207
	266,363	89.4%	251,516	94.4%	231,221	91.9%	236,762	102.4%	5,540
( )	110,877	108.7%	115,440	104.1%	138,960	120.4%	129,441	93.2%	9,518
	210,747	99.3%	202,609	96.1%	221,530	109.3%	229,191	103.5%	7,660
	1,696,870	101.0%	1,698,315	100.1%	1,710,663	100.7%	1,762,745	103.0%	52,082

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	25			26			27			28			25			26			27		
	17	4	9	18	4	9	19	4	9	20	4	9	18	3	19	3	20	3			
	9.1%			11.3%			11.6%			10.8%			11.3%			12.6%			12.8%		
	8.4%			9.5%			9.8%			9.6%			9.8%			10.3%			10.6%		
	7.2%			8.2%			8.1%			7.5%			17.7%			18.1%			18.0%		
	5.2%			5.8%			5.8%			5.3%			13.6%			13.9%			13.7%		
	206.7%			231.6%			251.7%			282.1%			218.4%			242.6%			268.6%		
	70.1%			62.0%			58.9%			54.1%			63.1%			58.2%			54.5%		
	66.4%			59.0%			56.2%			51.9%			60.0%			55.6%			52.3%		
	71.9%			72.5%			74.2%			75.9%			71.0%			72.8%			74.7%		
	41	74		52	53		58	45		60	44		112	68		131	89		144	78	
	819	66		920	63		1,031	94		1,141	67		890	61		1,000	00		1,118	24	
	1.9			2.3			2.3			1.1			2.5			2.6			1.3		
													19.7			19.9			9.7		
													20.0%			20.1%			25.6%		
	211,795			224,582			253,319			253,217			464,125			489,360			546,943		
	289,131			216,981			673,990						452,263			672,351			923,824		
	1,077,086			1,059,267			931,193			1,073,696			3,438,076			3,016,326			3,613,911		
	650,058			450,210			814,560			497,600			1,092,329			951,609			1,221,000		
	337,781			468,630			550,853			765,107			346,628			477,423			559,816		
	89,246			140,426			434,220			189,012			1,999,118			1,587,293			1,833,094		
	2,662,301			5,721,420			7,308,714			9,141,808			2,662,301			5,721,420			7,308,714		
	1,060,000												1,060,000								
	3,811,548			5,861,847			6,874,493			8,952,796			5,721,420			7,308,714			9,141,808		
													460,380			542,225			757,064		
													48,830			50,150			53,020		

( )

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